

E News Bulletin
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A MESSAGE FROM THE PRESIDENT

AN AGENCY UPDATE AMIDST PANDEMIC

DEAR CLIENT,

Today, Friday April 10, 2020 will end our fourth week of remote working conditions due to the COVID 19 Pandemic. Times of widespread uncertainty test our firm's core values of stability, integrity, and strength. We proudly stand four weeks into this period with the fortified confidence that we continue to deliver uninterrupted insurance management to our clientele while upholding our core values. From our technological infrastructure to our valued team members, the abilities of our firm ensure that client services continue.

In fact, this environment permitted for the advanced roll out of several updates to our management methods. We recently announced the reduction in mailings; keeping in trend with both green and time efficiency standards. For further information, please refer to our April 6, 2020 publication. Clients will also continue to recognize the increased use of electronic signatures, proposals, and policy delivery.

We have also re launched all social media outlets amidst our branding project. Our intentions are to continue to provide our clientele with an influx in content and knowledge; recognizing the emerging desire for self-reference and review. Such sites will continue to develop in coming days, weeks, and months in order to create a library of resources for our clients and partners.

Keeping with our desire to produce relevant content, Spring 2020 will mark the launch of **1950**, our branded e-magazine. The publication will expand the purview of our services beyond the traditional insurance management model. Articles will speak to current affairs, market statistics, and risk forecasting trends. 1950 will also provide a unique platform to strategic partners from wealth management, consulting, accounting, and legal venues. The final component will provide a spotlight for clients who are forging their own groundbreaking paths.

Our goal remains to deliver best in class client service. With the 70th anniversary approaching, Paolino Insurance Agency Inc. continues to evolve for the benefit of the clients. Our relentless pursuit of insurance management excellence provides our clients with the confidence that their assets are protected. If individuals in your life are not afforded the same assurances, please share our information. Our team members welcome the opportunity to hold a thoughtful conversation and provide professional consultation.

With great optimism, we anticipate a return to normalcy during the coming months. Today we also reflect and are thankful for your continuous commitment and support of our firm. We are proud to manage your insurance risks and hope that health and happiness are bestowed upon you and your loved ones throughout these enduring times.

Sincerely,

Gregory A Paolino, Jr.
President